

AL-SAMA MARBLE

FOR CONTRACTING & TRADING

Company portfolio 2026

Agenda

AL-SAMA MARBLE
FOR CONTRACTING & TRADING

A	About us
B	Company profile
C	Our products
D	Strategy
E	Structure
F	Projects
G	Methodology
H	Quality assurance and quality control manual
I	Health, safety and environment manual

Executive overview

Rich heritage

Established in 2010 as a specialized contractor delivering marble and granite solutions for high-end residential and commercial developments.

Trusted partner

A key contractor for leading developers in Egypt, including Emaar Misr, SODIC, Orascom (ORA) and Dorra Group.

Integrated model

A single-source solution coordinating procurement, factory processing and site execution with uncompromised quality.

16+ years
Market experience

570M+ EGP
Contract value

128+ staff
Technical and engineering strength

Vision, mission and values

OUR VISION

To deliver every project with an uncompromising commitment to client needs, exceeding expectations through effective processes, appropriate technologies and continuous improvement.

OUR MISSION

To provide dependable marble and finishing solutions through careful material selection, technical coordination, skilled execution and responsive project management.

Our core values

Professionalism
An ethical, accountable and collaborative working environment

Quality and safety
Quality control and safe working practices are priorities on every site

Innovation
Practical ideas and suitable methods improve execution

Continuous improvement
We review processes and learn from project delivery

Client focus
We listen, coordinate and adapt to project requirements

Import partnerships and manufacturing power

MARMI (Sister Company)

Al-Sama leverages direct strategic synergy with MARMI, an established importer and supplier of premium natural stone and classic marble.

- **Direct imports from Turkey, Lebanon and Italy.**
- **Large volume supply for real estate developers.**
- **Competitive pricing with pre-inspected global quality.**

15th of May Factory

A fully integrated processing plant equipped with gang saws, bridge cutters and automatic sizing machinery for marble and granite blocks.

- **High-precision production lines (Levibreton KO).**
- **Customized cutting and project-specific profiling.**
- **Rigorous internal QC prior to site delivery.**

One-Stop-Shop Concept: Covering the entire project lifecycle from import and manufacturing to final site installation.

Board of directors and executive leadership



16+ years

Mr. Salah Ali Omar

Co-founder and operations director. A natural stone expert overseeing sourcing, fabrication and site execution.



24+ years

Eng. Ibrahim Khalil Shaaban

Co-founder and managing director. A strategic executive across the Gulf region and Egypt, leading business and client relations.



16+ years

Eng. Ahmed Ismat

Co-founder and technical director. Technical operations, engineering coordination and quality control across project execution.

ABOUT US

General contractor and supplier since 2010

AL-SAMA MARBLE for Contracting & Trading is an Egypt-based contractor and supplier established in 2010. The company delivers marble and natural-stone works for residential, commercial and institutional developments, including high-end villas, compounds and selected landscaping scopes.

With a single-source, team-based approach, AL-SAMA coordinates material sourcing, technical preparation, project execution and finishing to support quality delivery and programme commitments.

Established

2010

Head office

Cairo, Arab Republic of Egypt

Core focus

Marble, stone, interior and exterior finishes

Delivery model

Supply, installation, coordination and finishing



Licenses and government registration



Value added tax registration certificate



Egyptian Tax Authority card: general contracting and public supplies

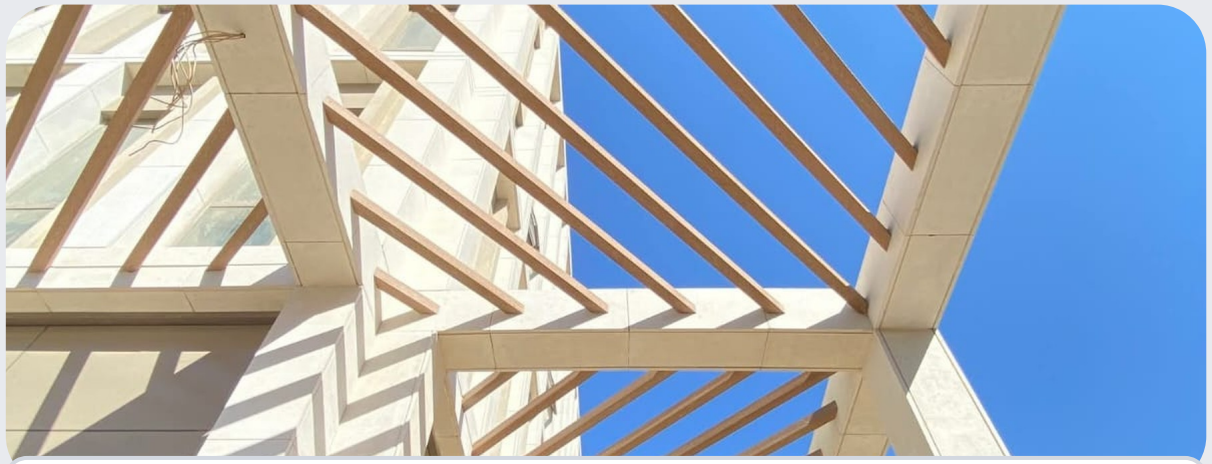


Extract from the commercial register

Products and services

AL-SAMA Marble for Contracting & Trading Co. offers a wide range of products and services tailored to the construction industry





Interior and exterior finishes

We specialize in marble, granite and stone works, including custom solutions such as marble for kitchen cabinets, wardrobes, case goods, mechanical stone cladding, and the supply of various types of granite and marble.

Design and build concept

AL-SAMA provides a comprehensive, one-stop solution for all types of contracting projects. Our services cover everything from concept design preparation to final finishes and project handover, ensuring a seamless process from start to finish.

Integrated stone and finishing capabilities

01

Marble and natural stone

Supply and installation of natural marble and stone for floors, walls, stairs and architectural details

02

Interior finishes

Marble flooring, wall cladding, staircases, kitchen countertops, vanity tops and related finishing works

03

Exterior cladding

Exterior Stone Cladding （Semi / Full mechanical) Fixation of the Building Facades , including coordination of installation requirements.

04

Hardscape and landscaping

Stone-related external works and landscaping solutions as part of coordinated project scopes

05

Design and build coordination

Technical review, material proposals, quantity surveying, procurement coordination and execution support

Manpower resources

AL-SAMA MARBLE FOR CONTRACTING & TRADING

128

Total workforce

Indicative resource base, including subcontractor workers

100

Subcontractor workers

Supplementing the core site team

25

Site and finishing team

Projects managers, engineers, foremen, masons and helpers

3

Architect engineer and draftsman

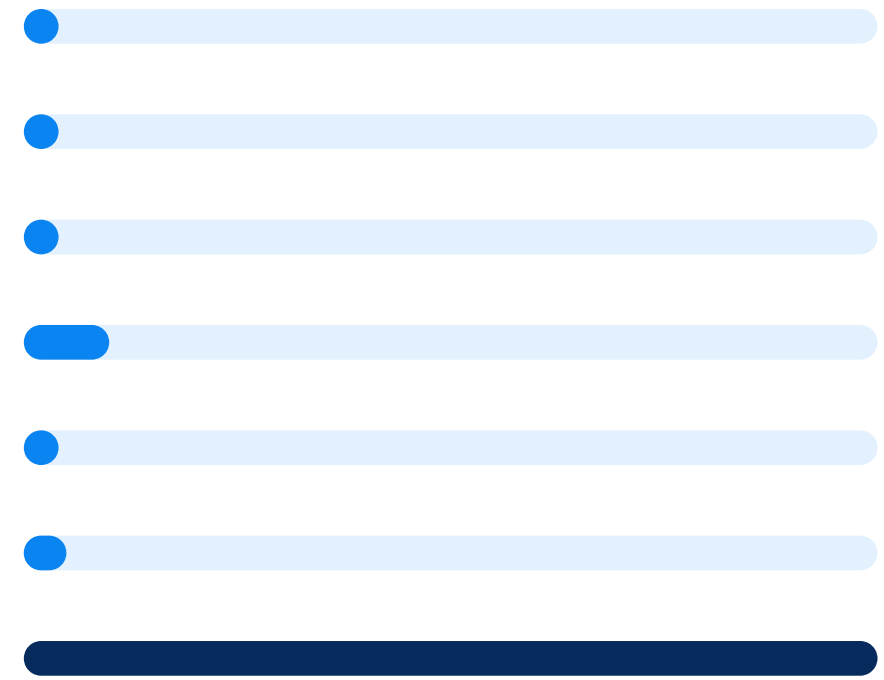
Technical and design support

Manpower by role

128

Total workforce

Across 8 roles, including subcontractor workers



Assets and equipment

Project teams and equipment are allocated according to scope, programme, access and project-specific requirements.

Pickup vehicles / cars

3

Generators / marble cutters

4

Sister company
Marmi

Marmi Marble as partner in some times gives us a support for Marble manufacture (its own a factory in 15th of May City - Cairo), where it handles the cutting, preparation and finishing of all marble and granite products, so every order is ready for supply to client requirements.



Marble production line

A segment of the marble production line at our factory at Seq EL Tabaan Area , Cairo





Our team

No.	Name	Designation	Experience
1	Mr. Salah Ali Omar	Co-founder and operations director	25+ years
2	Eng. Ibrahim Khalil	Co-founder and managing director	24+ years
3	Eng. Ahmed Ismate	Co-founder and technical director	16+ years
4	Eng. Khaled Abdullah	Construction department	4 years
5	Eng .Khaled Ali Sediq	Construction engineer	7 years
6	Eng. Mohamed Ibrahim	Superintendent, construction department	26 years
7	Eng. Mohamed Salah	Foreman	5 years
8	Eng. Raghda Ali Ebrahim	Technical department	15 years
9	Eng. Ahmed Ibrahim	Technical engineer	2 years
10	Mr. Mohamed Khamis	Senior accountant	+14 years

Our team, continued

No.	Name	Designation	Experience
11	Ms. Nirmeen Abd El-Ghaffar	Business Development department	7 years
12	Ms. Menna Ahmed	HR & Office Admin department	4 years
13	Alaa el-sheshtawy	Construction department	25 years
14	Amr Halawany	Superintendent, construction department	12+ years
15	Eng. Mahmoud Abd al-Ghaffar	Construction engineer	9 years
16	Eng. Ahmed Hany	Construction engineer	9 years
17	Eng. Madonna Nabil	Technical engineer	6 years
18	Eng. Walid Fathy	Construction department	9 years

AL-SAMA
MARBLE
FOR CONTRACTING & TRADING

OUR **PRODUCTS**

Marble | Granite | Quartz | Limestone | Hardscape | GRC and EPS works

C.1 Marble collection



Turkish Beige
MARBLE



Light Emperador
MARBLE



Turkish Spider Beige
MARBLE



Crema Uno
MARBLE



Crema Marfil
MARBLE



Wood Vein
MARBLE

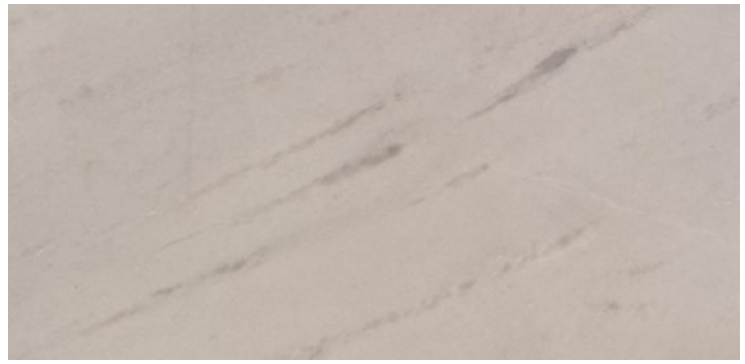
C.1 Marble collection, continued



Tundra Grey
MARBLE



Metrazo Grey
MARBLE



Ardizian White
MARBLE



Travertino Beige
MARBLE



Travertino Navona
MARBLE

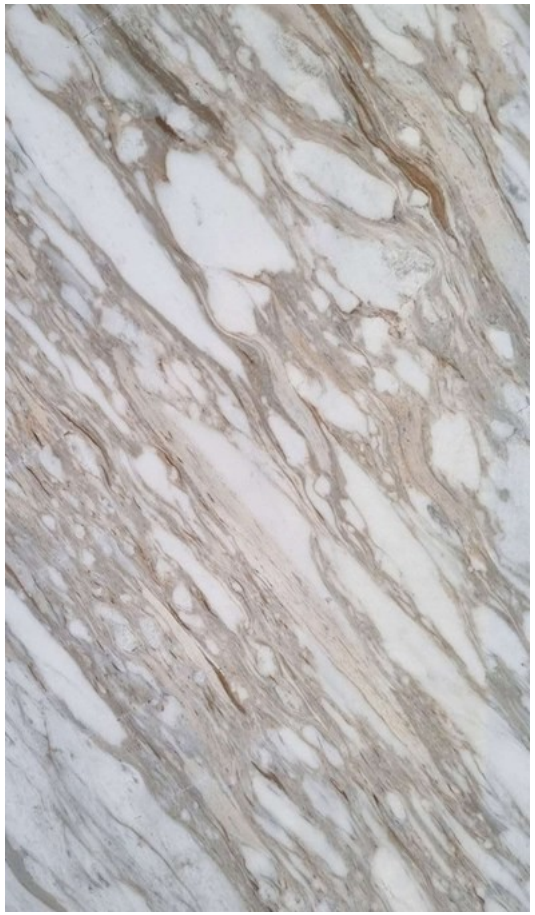


Travertino Silver
MARBLE

C.1 Marble collection, continued



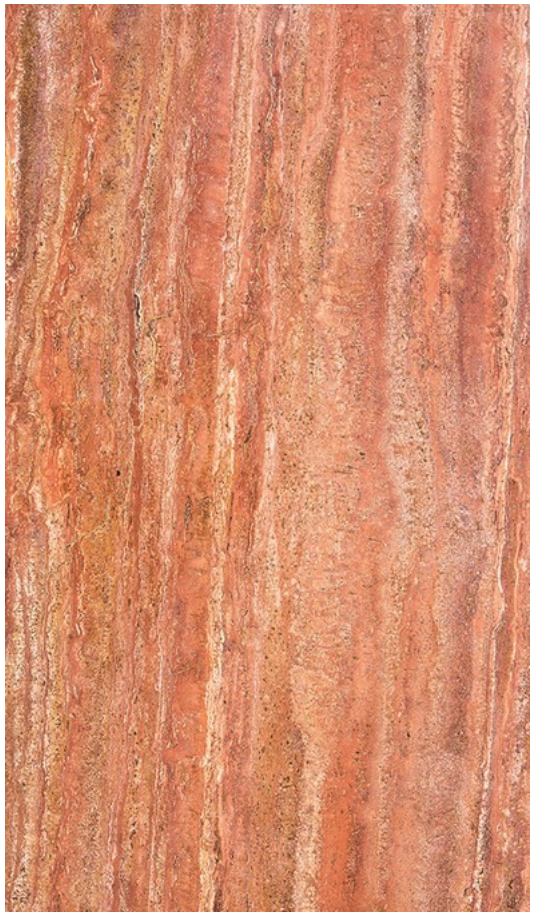
Golden Calacatta
MARBLE



Greek Calacatta
MARBLE



Silver Emperador
MARBLE



Travertino Red
MARBLE

C.2 Granite collection



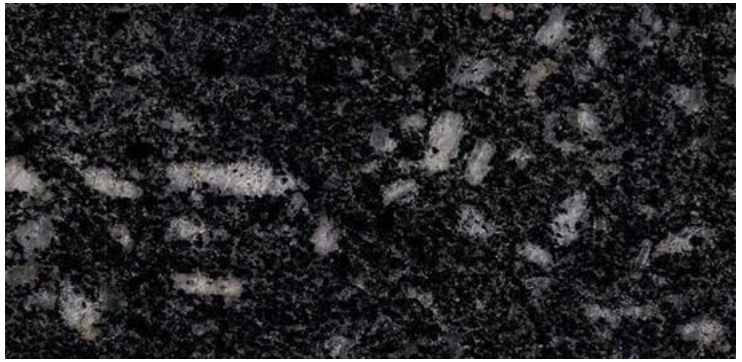
Double Black
GRANITE



Galaxy Black
GRANITE



Kashmir
GRANITE



Black Aswan
GRANITE



Romady El Sherka
GRANITE



Golden Coast
GRANITE

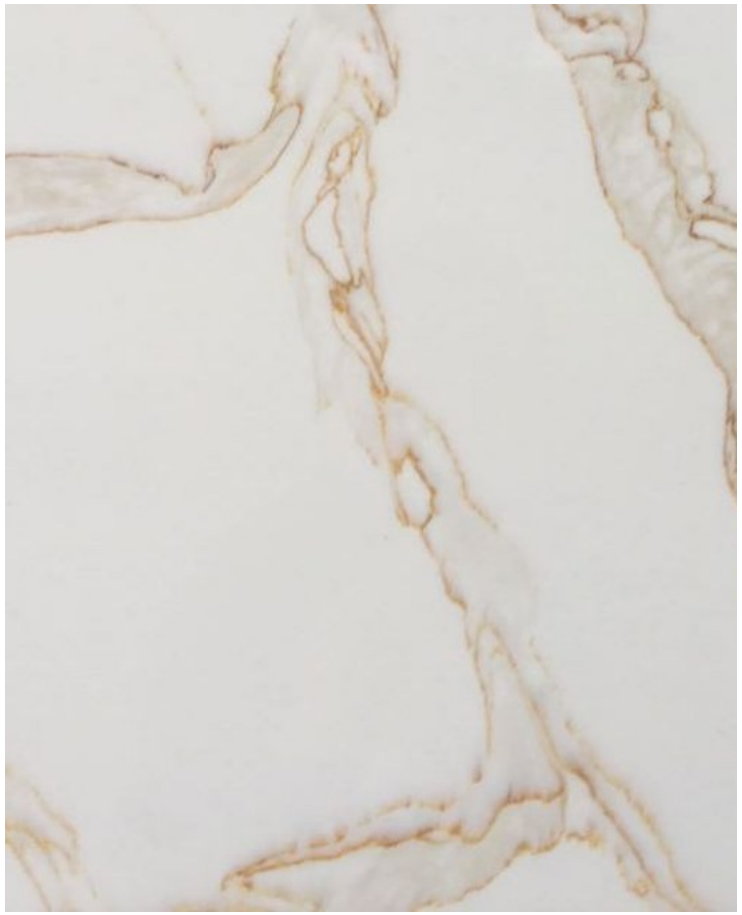
C.3 Quartz collection



Moonlight
QUARTZ



Quartzite Taj Mahal
QUARTZ



Unique Calacatta Gold
QUARTZ

C.4 Limestone collection



Triesta Beige
LIMESTONE



Triesta Grey
LIMESTONE



Khatmia
LIMESTONE



Sunny Menia
LIMESTONE



Silvia
LIMESTONE



Mica
LIMESTONE

C.5 Hardscape stones



Basalt
HARDSCAPE



Gandola Grey
HARDSCAPE

C.6 GRC and EPS works



GRC works
ARCHITECTURAL ELEMENTS



EPS works
ARCHITECTURAL ELEMENTS

One stop shop
for fit-out projects

AL-SAMA, in collaboration with its joint venture partners, has embraced the "One Stop Shop" approach for interior, exterior and finishing fit-out projects. Our strategy emphasizes direct relationships with clients and engineering consultants, for seamless coordination and delivery of a comprehensive range of services, including marble work, stone flooring, landscaping and more.

By offering all these services under one roof, AL-SAMA ensures improved coordination between clients, consultants (including our sister companies) and subcontractors.





A focused roadmap for sustainable growth

A strategic framework to strengthen our market position, improve project delivery and support profitable growth



Sustainable growth

Five priorities that guide our market position, project delivery and profitable growth

01 Differentiate through natural stone quality

Position AL-SAMA as a trusted specialist, competing on verified material quality, approved samples, precise finishing and dependable installation, not price alone

02 Integrate supply, technical support and execution

One coordinated route from material selection and quantity take-off to shop drawings, supply, installation and handover

03 Focus on the right project segments

Prioritize high-value residential developments, compounds, premium villas, hospitality and commercial projects, qualified against fit, payment terms, programme, margin and capacity

04 Build operational excellence

Standardize estimating, procurement planning, approvals, inspection checklists and progress reporting, and track cost, schedule, rework, wastage, safety and client feedback

05 Grow through trust and proof of performance

Long-term relationships with developers, consultants, contractors and architects, backed by verified references, site photography, samples and case studies

Strategic performance indicators

The framework builds on the company's existing capabilities in natural stone supply, technical coordination and on-site execution.

Review a concise dashboard monthly: qualified enquiries and bid hit rate, gross margin by project, on-time delivery, procurement lead time, material wastage and rework, safety performance, client satisfaction and repeat business. Set numerical targets after establishing a reliable baseline.



STRATEGY

Sister company network

Our sister companies play a crucial role in importing and exporting marble from countries like Turkey, Lebanon and Italy

01

AL-SAMA Marble factory

02

ISO Trading Company

03

Import and export of marble

Company structure

01

Estimation, QS and procurement

Studies and analyzes project details, prepares a priced Bill of Quantities (B.O.Q) and procures high-quality materials and techniques that fit the client's requirements, budget and schedule.

02

Contracts

Manages all contractual matters through the project lifecycle, from contract signing to the completion certificate, including interim payments.

03

Project and construction

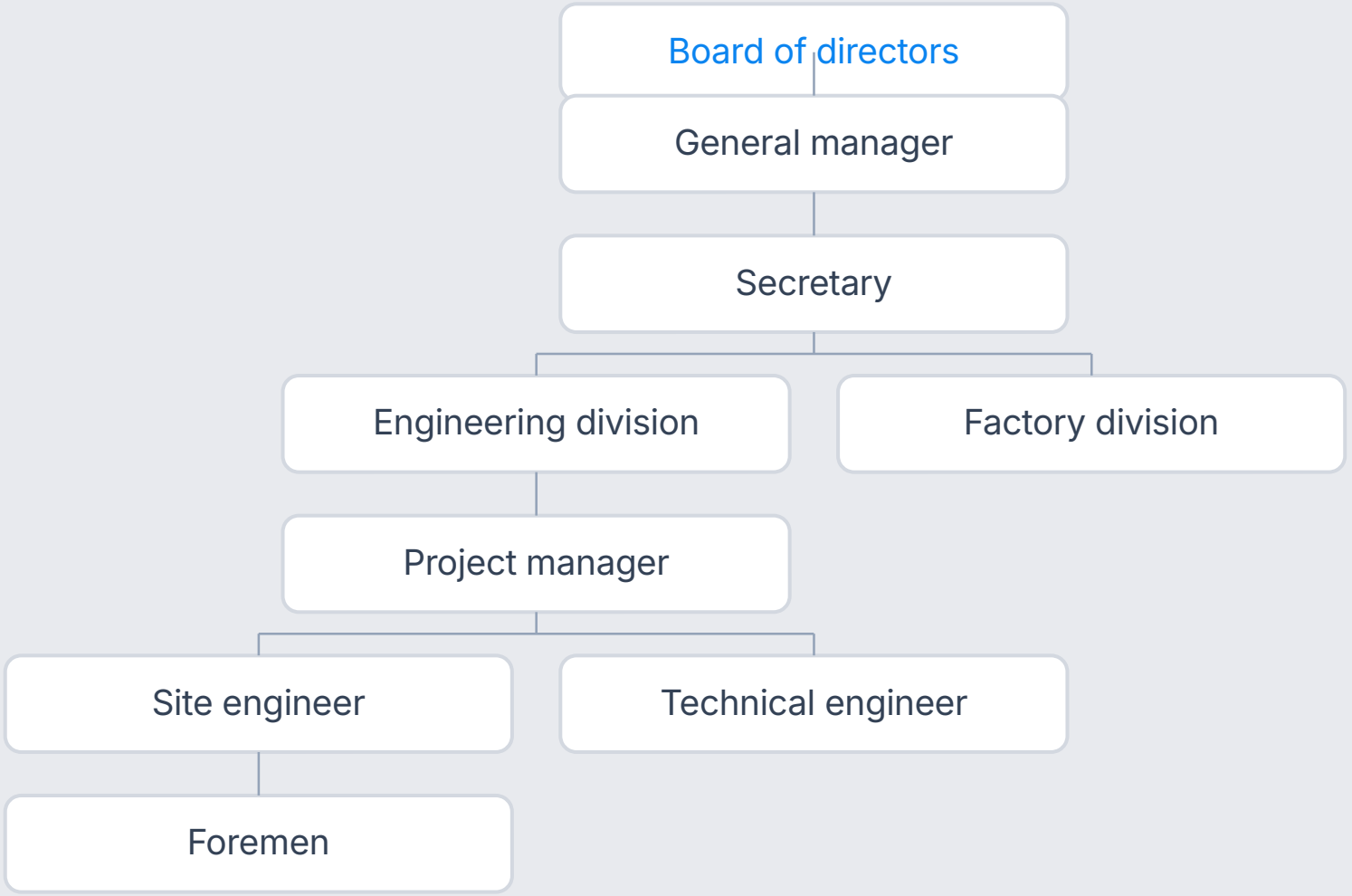
Each project gets a qualified, experienced team under a project manager, with detailed orientation and briefings so everyone is aligned with the project's objectives.

04

Factory division

Our production line starting from own factory to operating cutting marble list , marble curing , all of these from marble slabs till marble pieces then transported to the site work as initiated PO’s.

Company organizational chart



AL-SAMA
MARBLE
FOR CONTRACTING & TRADING

COMPLETED PROJECTS

2017 – 2025

Completed projects

No.	Project	Client	Contract value, EGP	Period
1	Westown Residence	SODIC	28,000,000	2017 – 2019
2	Galleria Residence	Al Arabia Real Estate and Development Group	16,000,000	2018 – 2019
3	Al Karaz Residence	Ministry of Military of Egypt	12,000,000	2018 – 2019
4	Levana, village E (PKG 84 and 85)	Emaar Misr	12,850,000	2019 – 2021
5	Uptown Cairo buildings (PKG 89)	Emaar Misr	32,000,000	2020 – 2022
6	Celesta village (PKG 100a)	Emaar Misr	60,000,000	2021 – 2022
7	Village B, phases 2 and 3 (PKG 100)	Emaar Misr	39,308,741	2021 – 2023
8	West Village, mosque and gates	Dorra Development	4,500,000	2024
9	Zed Towers West, phase 1	ORA Development (Orascom)	7,789,730	2022 – 2024
10	Fountain hardscape (PKG 105)	Emaar Misr	3,258,639	2021
11	The Place, parcel 32 (PKG 176)	Emaar Misr	46,500,000	2023 – 2025
12	Mivida admin offices (PKG 189)	Emaar Misr	6,645,300	2024 – 2025
13	Katameya Creek	Starlight Development	6,028,320	2024 – 2025
14	Sienna Villas V26	Emaar Properties	7,500,000	2025
15	Uptown Cairo mosque	Emaar Misr	2,775,000	2024 – 2025

Westown Residence

Courtyard Block 4 cluster (2, 5, 7) and
(3, 4, 6), Beverly Hills, Sheikh Zayed

01

Client

Six of October Development & Investment Company (SODIC)

Consultant

Al Amar Consulting Engineering (AMG)

Main contractor

Arabtec Construction Company L.L.C.

Scope of work

Supply and installation of interior marble work for walls, stairs and floors, in addition to exterior stone cladding for 14 buildings (B+G+4th floors)



28,000,000
Contract value, EGP

2017 – 2019
Construction period

Galleria Residence

Al Arabia compound, Fifth Settlement

02

Client

Al Arabia Real Estate and Development Group

Supervision consultant

Al Arabia Real Estate and Development Group

Main contractor

Al Arabia Real Estate and Development Group

Scope of work

Supply and installation of interior marble work for walls, stairs and floors, in addition to exterior stone cladding for 4 buildings (B+G+4th floors)



16,000,000
Contract value, EGP

2018 – 2019
Construction period

Al Karaz Residence

Villas compound at 5th Collection, Cairo

03

Client

Ministry of Military of Egypt

Consultant

Military Engineering Consultants

Main contractor

Shalaby Contracting Group

Scope of work

Supply and installation of interior marble work for walls, stairs and floors for high end villas (G+1st floors + penthouse)





12,000,000
Contract value, EGP

2018 – 2019
Construction period

Levana

PKG 84 and 85, construction of village E, phases III and IV

04

Client

Emaar Misr

Supervision consultant

EGEC Consultant

Project manager

Turner International / EGEC

Main contractor

Arabtec Construction Company L.L.C.

Scope of work

Supply and installation of interior and exterior marble work (walls, floors, stairs, kitchen cabinets, vanity tops and exterior cladding) at high end villas (G+1st floors + penthouse), 80 villas plus mockup villa



12,850,000
Contract value, EGP

2019 – 2021
Construction period

Uptown Cairo buildings

PKG 89, construction of buildings B01, B02,
recreation center and penthouse building

05

Client

Emaar Misr

Supervision consultant

EGEC Consultant

Project manager

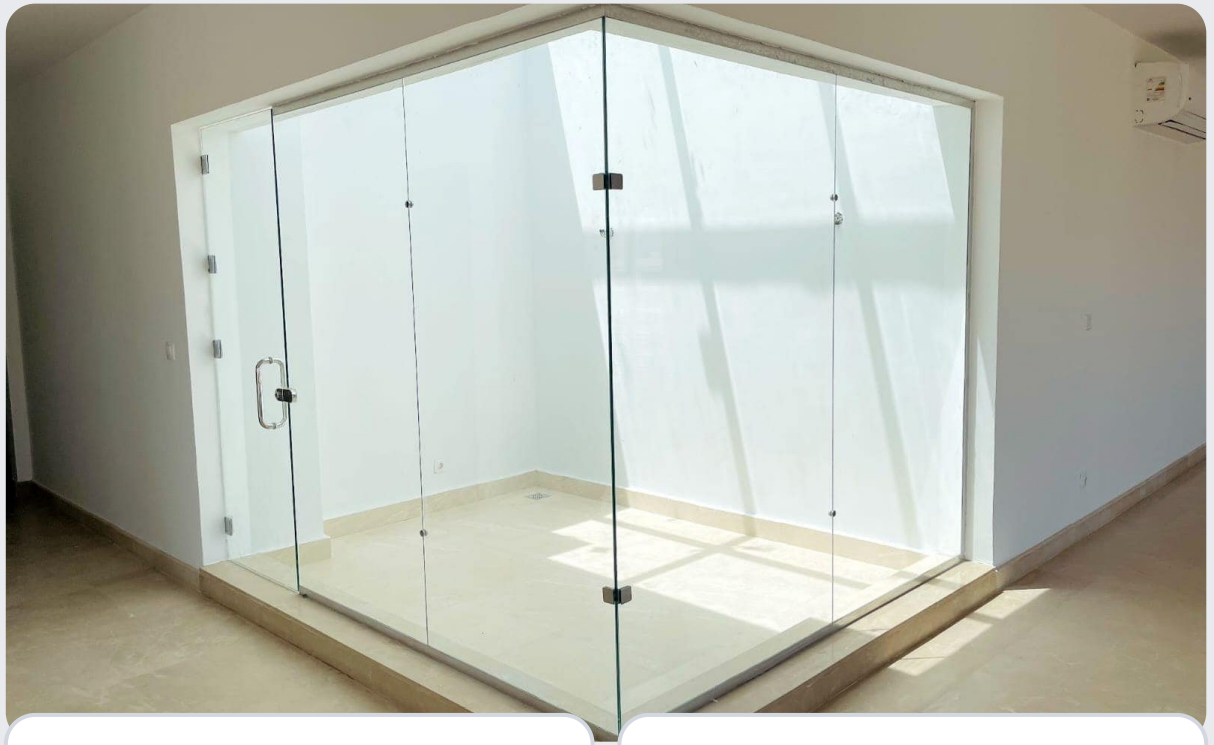
MACE

Main contractor

Arabtec Construction Company L.L.C.

Scope of work

Supply and installation of interior and exterior marble work (walls, floors, stairs, kitchen cabinets, vanity tops and exterior cladding) at high end finishes of 4 buildings (B+G+7th floors)



32,000,000
Contract value, EGP

2020 – 2022
Construction period

Celesta, PKG 100a

Construction of village Celesta, phases III and IV, Uptown Cairo

06

Client

Emaar Misr

Supervision consultant

Zahair Fayez Consultant

Project manager

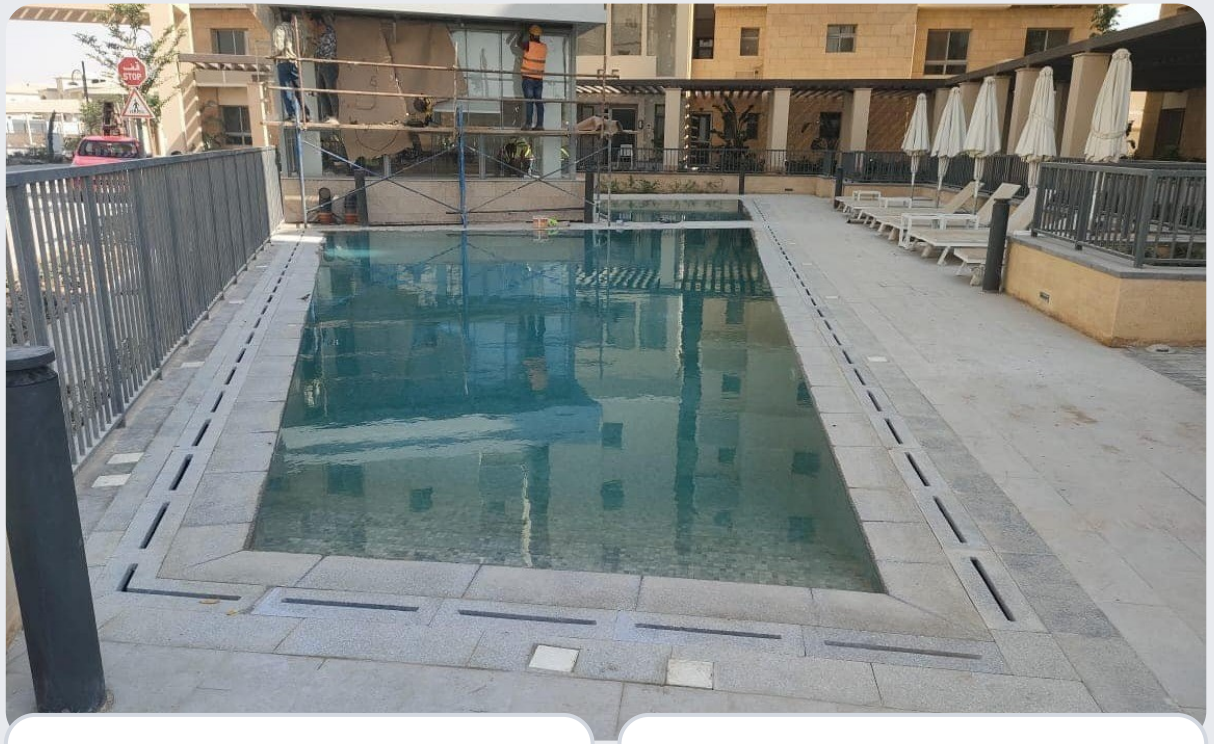
MACE

Main contractor

Ashafar General Contracting (ASGC)

Scope of work

Supply and installation of interior and exterior marble work (walls, floors, stairs, kitchen cabinets, vanity tops and exterior cladding) at high end villas (G+1st floors + penthouse), 80 villas, mockup villa and community center



60,000,000
Contract value, EGP

2021 – 2022
Construction period

Village B, PKG 100

Construction of village B, phases 2 and 3, Uptown Cairo

07

Client

Emaar Misr

Supervision consultant

Zahair Fayez Consultant

Project manager

MACE

Main contractor

Arabtec Construction Company L.L.C.

Scope of work

Supply and installation of interior and exterior marble work (walls, floors, stairs, kitchen cabinets, vanity tops and exterior cladding) at high end villas (G+1st floors + penthouse), 120 villas



39,308,741
Contract value, EGP

2021 – 2023
Construction period

West Village

Mosque and gates, Zayed City

08

Client

Dorra Development

Consultant

CDEC

Main contractor

Dorra Contracting C.R.C

Scope of work

Supply and installation of exterior stone cladding



4,500,000
Contract value, EGP

2024
Construction period

Zed Towers West

Phase 1, Zayed City

09

Client

ORA Development (Orascom)

Supervision consultant

ECG

Project manager

MACE

Main contractor

Redcon Construction Company

Scope of work

Supply and installation of exterior stone cladding with mechanical fixation and interior flooring for 2 buildings (G+10th)



7,789,730
Contract value, EGP

2022 – 2024
Construction period

Fountain hardscape

PKG 105, beside the fountain, UTC

10

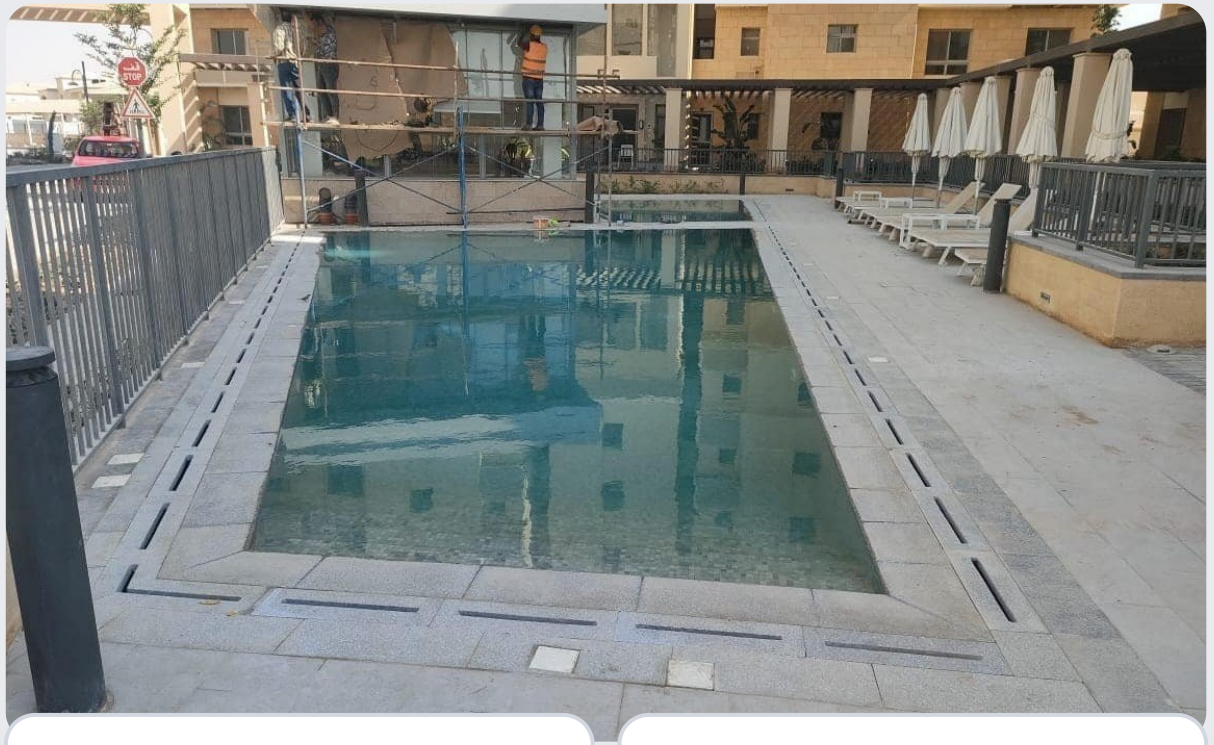
Client
Emaar Misr

Supervision consultant
EGEC Consultant

Project manager
MACE

Main contractor
Ashafar General Contracting (ASGC)

Scope of work
Stone and marble works for hardscape



3,258,639
Contract value, EGP

2021
Construction period

PROJECTS

The Place, parcel 32

PKG 176, Mivida

11

Client

Emaar Misr

Supervision consultant

Archimides

Project manager

MACE

Main contractor

Innovo Built

Scope of work

Supply and installation of exterior stone cladding with full mechanical fixation for 4 buildings (G+3rd), including hardscape



46,500,000

Contract value, EGP

2023 – 2025

Construction period

PROJECTS

Mivida admin offices

Parcel 31-B, PKG 189

12

Client

Emaar Misr

Supervision consultant

Archimides

Project manager

MACE

Main contractor

Rowad Modern Engineering

Scope of work

Supply and installation of exterior stone cladding with mechanical fixation for 2 buildings (G+3rd)



6,645,300

Contract value, EGP

2024 – 2025

Construction period

Katameya Creek

New Cairo

13

Client

Starlight Development

Supervision consultant

ECG

Main contractor

Rowad Modern Engineering

Scope of work

Installation of exterior stone cladding



6,028,320

Contract value, EGP

2024 – 2025

Construction period

Sienna Villas V26

Sienna Villas, North Coast at Marassi

14

Client

Emaar Properties

Supervision consultant

Archimides

Project manager

Hill International

Main contractor

Arabia Construction Company (ACC)

Scope of work

Supply and installation of marble works for walls and floors for 3 villas (VIP)



7,500,000
Contract value, EGP

2025
Construction period

Uptown Cairo mosque

Uptown Cairo

15

Client
Emaar Misr

Supervision consultant
EGEC Consultant

Project manager
MACE

Main contractor
Innovo Built

Scope of work
Exterior stone cladding with full mechanical fixation for the mosque



2,775,000
Contract value, EGP

2024 – 2025
Construction period

AL-SAMA
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ONGOING **PROJECTS**

2022 – 2026

Ongoing projects

No.	Project	Client	Contract value, EGP	Period
1	Soul 2AR, phase 2A (parcels 1 and 2)	Emaar Properties	92,394,046	In progress
2	Soul 2AR, VIP mockup villas (PKG 35)	Emaar Properties	13,200,000	Completed 2026
3	Soul 2BR, North Coast (parcels 1 and 2)	Emaar Properties	37,580,527	In progress
4	Uptown Cairo sports club, main building	Emaar Properties	2,500,000	In progress
5	Uptown Cairo sports club, hardscape	Emaar Properties	3,250,000	In progress
6	Uptown Cairo, Z package villas	Emaar Properties	84,807,859	In progress
7	Modon DP4 villas mockup	Modon	2,638,081	In progress
8	Belle Vie villas mockup (parcels 7 and 10)	Emaar Properties	1,610,873	In progress
9	Belle Vie villas (parcels 7 and 10)	Emaar Properties	48,000,000	In progress

Soul 2AR, phase 2A

Residential units, parcels 1 and 2

01

Client

Emaar Properties

Supervision consultant

Constructive Consultancy

Project manager

Gleeds

Main contractor

ACC

Scope of work

150 villas (G+2nd floors), internal and external marble and stone works



92,394,046

Contract value, EGP

In progress

Status

Soul 2AR, VIP mockup villas

PKG 35, fit out works for Soul mockup villas

02

Client

Emaar Properties

Supervision consultant

Constructive Consultancy

Project manager

Gleeds

Main contractor

ACC

Scope of work

3 villas (G+2nd floors), internal and external marble and stone works, in addition to hardscape



13,200,000
Contract value, EGP

Completed
2026

Soul 2BR

Residential parcels 1 and 2, North Coast

03

Client

Emaar Properties

Supervision consultant

COSMO Consultant

Project manager

Gleeds

Main contractor

Innovo

Scope of work

80 villas (G+2nd floors), internal and external marble and stone works



37,580,527

Contract value, EGP

In progress

Status

Uptown Cairo sports club

Main building

04

Client
Emaar Properties

Supervision consultant
Archimides

Project manager
MACE

Main contractor
Innovo

Scope of work
Exterior stone cladding



2,500,000
Contract value, EGP

In progress
Status

Uptown Cairo sports club

Hardscape

05

Client
Emaar Properties

Supervision consultant
Archimides

Project manager
MACE

Main contractor
Innovo

Scope of work
Stone works for roofing floors and club stands



3,250,000
Contract value, EGP

In progress
Status

Uptown Cairo villas

Z package villas

06

Client
Emaar Properties

Supervision consultant
Archimides

Project manager
MACE

Main contractor
Innovo

Scope of work
150 villas (G+2nd floors), internal and external marble and stone works

TBA

84,807,859
Contract value, EGP

In progress
Status

Modon DP4 villas mockup

Construction of buildings, facilities and infrastructure on DP4 area, Wadi Yemm, Ras El Hekma

07

Client
Modon

Supervision consultant
ACE

Project manager
Hill International

Main contractor
ACC

Scope of work
One villa mockup (G+2nd floors), internal and external marble and stone works

TBA

2,638,081
Contract value, EGP

In progress
Status

Belle Vie villas mockup

Parcels 7 and 10, infrastructure works and node buildings remaining works

08

Client
Emaar Properties

Supervision consultant
Constructive Consultancy

Project manager
MACE

Main contractor
CSCEC

Scope of work
3 villas mockup (G+2nd floors), internal and external marble and stone works

TBA

1,610,873
Contract value, EGP

In progress
Status

PROJECTS

Belle Vie villas

Parcels 7 and 10, infrastructure works and node buildings remaining works

09

Client

Emaar Properties

Supervision consultant

Constructive Consultancy

Project manager

MACE

Main contractor

CSCEC

Scope of work

120 villas (G+2nd floors), internal and external marble and stone works

TBA

48,000,000

Contract value, EGP

In progress

Status

AL-SAMA
MARBLE
FOR CONTRACTING & TRADING

GENERAL METHOD STATEMENT

FROM MOBILIZATION TO HANDOVER

General method statement

AL-SAMA MARBLE's overall strategy for project execution emphasizes effective operation, control and coordination. Our procedures cover planning, surveying, construction, quality assurance and protection of completed work, with special attention to safety measures and coordination with all involved trades.

Our primary focus is the timely and satisfactory completion of the project in full compliance with all project requirements.



METHODOLOGY

A clear process, controlled execution



STAGE 01

Project review

Study drawings, specifications, BOQ, programme and site conditions

01

STAGE 02

Technical coordination

Identify interfaces, prepare required details and coordinate material submittals

02

STAGE 03

Procurement and planning

Plan sourcing, approvals, fabrication, logistics and delivery sequence

03

STAGE 04

Site execution

Coordinate manpower, setting-out, installation and trade interfaces

04

STAGE 05

Inspection and handover

Carry out inspections, address snags, protect completed works and support handover

05

Mobilization, engineering and submittals

01

Mobilization

All preparations and documentation follow the project specifications. A site office and temporary facilities are set up to suit the project's location, and operations are coordinated closely with the head office.

02

Engineering

A comprehensive review of all contract documents sets priorities, supports design coordination and identifies all work elements. Interfaces with all trades are verified and discussed.

03

Material submittals

Project drawings are analyzed to build a full list of material submissions, made against the designer's and technical specifications. Any non-conforming material comes with a Request for Alternative/Substitutions (RAS) form, and nothing is used on site before approval.

Method statements and procurement

01

Method statement

Detailed method statements cover all construction and installation processes in a logical sequence, with pre-construction checks, in-process inspections, setting out and pre-handover checks. Work starts only after consultant approval.

02

Procurement process

A detailed procurement schedule aligns with installation needs. For each activity, materials and the durations for shop drawings, fabrication and transport are identified so orders are confirmed in time.

03

Supplier pre-qualification

Every potential supplier is assessed on financial stability, available financial resources, quality of workmanship and track record on previous projects.

Material control, inspection and scheduling

01

Material control

Approved sources are informed once subcontractors or suppliers are approved. A procurement plan separates local and long-lead items, purchase orders follow consultant approval, and each order cites the approved control sample and delivery date.

02

Material inspection

On arrival, materials are inspected with the QA/QC department to verify compliance with project specifications, as set out in the site quality plan.

03

Project control and scheduling

The scope is divided into areas for timely execution, snagging, handover and protection. Zone schedules are sequenced by milestones and access, and managed in Primavera P3 3.1.

Coordination, construction and quality

01

Coordination

The Project Manager organizes formal meetings, workshops and on-site discussions with all trades and subcontractors, especially the M.E.P department, and notifies associated trades before work starts in any area.

02

Construction

Work areas are cleaned and datum points verified against approved benchmarks. Supervisors confirm approvals, shop drawings, materials and workforce before each activity, and consultant approval precedes all finishing installations.

03

Quality assurance and control

The site quality plan governs quality during construction. The Quality Manager develops inspection plans for each trade, and inspections run throughout construction and before moving to the next stage.

Safety, protection and closeout

01

Safety

The site safety plan sets out all safety protocols. Each activity undergoes a risk and hazard assessment, everyone must follow safe practices, and unsafe conditions are reported and corrected immediately.

02

Protection

All finished works are protected to prevent or minimize damage, with enough manpower and equipment allocated to monitor and safeguard installed materials throughout the project.

03

Closeout and demobilization

A zoning plan guides snagging. The Engineer documents snagging items, a completion program is agreed with the Project Manager, and de-snagging starts with a sample area before final approvals.

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QUALITY **ASSURANCE**

AND QUALITY CONTROL MANUAL

Our commitment to quality

AL-SAMA is committed to a policy of quality assurance, ensuring that throughout the project's activities the product satisfies the specific contractual obligations of all customers, together with the highest standards in the market.

Our main objective is to meet all quality requirements, technical and commercial performance criteria, namely schedule and cost, through efficient use of technology, people and materials, with continuous enhancement of systems and personnel to achieve total quality management.



QA/QC procedure

The quality plan covers: works are controlled through a quality control system covering all activities, including subcontractors, in line with the contract, drawings and specifications.

Plan and organization

01 Project organization and quality control organizational chart

02 Authority and responsibilities of quality control personnel

03 Document control

04 Design and development

Execution and inspection

05 Material purchasing and control

06 Construction control, process and quality control procedures

07 Inspection and testing

08 Control of inspection, measuring and test equipment

Control and records

09 Control of customer supplied product

10 Identification and traceability

11 Control of non-conforming products

12 Handling and storage

13 Control of quality records

Quality policy statement

The quality policy adopted by AL-SAMA is to execute the work in a cost effective way, according to contract requirements and within the agreed time frame. To achieve this, we are committed to the following.

01

Establish, implement and maintain a Project Quality Plan, the apex document for quality policy, structure and procedures

02

Ensure all personnel, suppliers and sub-contractors are qualified, skilled and aware of their responsibilities

03

Keep communication honest and open, ask when in doubt and work systematically

04

Improve the quality system continuously through regular reviews and corrective and preventive actions

Responsibility and authority

01

General manager

Defines and approves the quality policy and manual, provides adequate resources, develops the business plan and chairs the management review meetings.

02

Management representative

Ensures the quality system is established and maintained to international standards, reports its performance, organizes management reviews and controls documents and distribution.

03

Internal quality auditor

Plans and prepares quality audits, conducts internal audits, issues non-conformance and audit reports, and agrees timely corrective actions with the managers audited.

Quality system controls

Contract review

Client requirements are defined, discrepancies resolved, capability confirmed and amendments acknowledged in writing

Design control

AL-SAMA does not design, but reviews designs and informs the designer or client of any reservations

Document and data control

Quality documents are approved before issue, changes are written and obsolete copies removed

Purchasing

Only approved subcontractors and suppliers, with clear purchase orders and no further subcontracting without permission

Customer supplied product

Verified for suitability; unsuitable, lost or damaged items are recorded and reported

Identification and traceability

Products are marked or labeled so receipt, construction, shipping and installation can be traced

Process control

Quality-critical operations run under controlled conditions with maintenance programs and monitoring

7

Quality system controls

What each control ensures on every project

Inspection, non-conformance and records

Inspection and testing

Receiving, process and final inspections follow the quality plans; nothing is declared complete until all activities are satisfied

Measuring equipment

Registered, calibrated at set intervals and withdrawn when defective or overdue

Non-conforming product

Re-graded, repaired, reworked, scrapped or returned to the supplier, with customer concession where needed

Corrective and preventive action

Every non-conformance is investigated, followed up and reviewed in quality system meetings

Records and audits

Quality records kept for at least 3 years; each function audited at least once a year

Training and servicing

Induction for all new staff, yearly training review, and servicing for one year after completion

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HEALTH, SAFETY AND ENVIRONMENT

ACCIDENT-FREE PROJECTS

Management commitment to HSE

This plan sets out AL-SAMA's policy for health, safety and environmental (HSE) control, the essential requirements for HSE management and the organizational responsibilities. It is used alongside the project-specific health and safety procedure.

AL-SAMA is fully committed to safe execution in compliance with all contractual and local statutory requirements. The HSE policy is displayed in offices, worksites, stores and camps, and management inspections feed concerns directly to the Site Supervisor.



HSE objectives

Near misses: report as many as possible to learn and improve. All employees are trained on the HSE requirements of each project.

1.5

Target frequency rate

LTA per 1 million man-hours

3

Target severity rate

Days lost per 1 million man-hours

0

Fatal accidents

Our ultimate goal is accident-free projects

Hazard identification

Routine inspections identify hazards and risks, and employee suggestions are rewarded. Where risks cannot be avoided, such as working at heights, these controls apply.

Control measures

01 Ensure safety procedures are in place and followed

02 Utilize safe working facilities

03 Encourage employee participation in safety initiatives

04 Avoid or eliminate risks at the source

05 Contain risks with protective enclosures

06 Reduce employee exposure to risks

07 Use personal protective equipment (PPE)

08 Implement preventive maintenance

09 Provide well-lit and ventilated workspaces

10 Regularly report and continuously improve safety systems

Operating controls

01

General

Site operations follow safety procedures and local laws. Regular meetings with the Client Safety Engineer, plus weekly and monthly safety reports.

02

Permit to work

The Client's permit system is strictly followed. Written permission is needed for non-routine or first-time work, and the site is left clean.

03

Manpower and competence

Skilled people, safety induction for all new recruits, and periodic training in languages the workforce understands.

04

Integrity of equipment

Equipment is maintained and checked before use by competent people. Lifting equipment is certified by a third party with color coding.

Occupational health and protection

01

Personal protective equipment

Everyone wears the appropriate PPE, including hard hats, safety shoes, goggles and masks. Worn or defective items are replaced immediately, and supervisors instruct on correct use.

02

Occupational health

All employees are medically tested and certified fit for work. Arrangements with local hospitals and clinics are in place, first aid kits are on site, and water and rehydration fluids are provided in summer.

03

Hazardous substances

Stored, handled and identified per Material Safety Data Sheets and local laws. Exposure is reduced by substitution, dust control, enclosure, exhaust ventilation and PPE, with continuous training.

Environmental protection

01

General

We minimize the environmental impact of construction. The Site Safety Officer and Project Manager assess impacts, projects meet Client and Government standards, and toolbox talks keep teams informed.

02

Waste and hazardous material

All waste is identified, segregated, handled and disposed of at approved locations, following the Client's hazardous waste procedure, safety data sheets and municipality regulations.

03

Housekeeping

A well-maintained site is a safer site. Continuous housekeeping and waste segregation reduce impact, the Safety Officer inspects monthly, and supervisors keep work areas tidy.

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SINGLE SOURCE **SOLUTION**

THROUGH AN EFFECTIVE TEAM APPROACH

2026.11.09

Q4

Company data

Company and head office

AL-SAMA Marble for
Contracting & Trading

Established in 2010,
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supplier in Egypt

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